

Civil Engineering * Surveying

Planning * Environmental Services

A T W E L L - H I C K S , I N C .

540 Avis Drive

P.O. Box 2981

Ann Arbor, MI 48106

313 994 4000 • 313 994 1599

Ted Apostoleris
Great Lakes Telecom
206 South Fifth
Suite 500
Ann Arbor, MI 48104

Dear Ted:

As you know, we rely heavily on our phone system to conduct our business. We have been greatly satisfied with the performance of Great Lakes Telecom, including your responsiveness, knowledge of available equipment, competitive pricing and reliability.

We also appreciate that your company can service our existing LAN wiring, as it is an important part of our business. It's great to be able to use one company for both our phone and computer system wiring.

Thanks very much, and I look forward to a continued business relationship.

Sincerely,
ATWELL - HICKS, INC.

Tim Sharrar

Tim Sharrar
Computer Services Manager

TS/ak



Mary A. Borkowski, RLA * William C. Henderson * Robert J. Jagow Jr., PE, PS * Robert G. Macomber, PE, PS
John L. Snyder, PE, PS * Allen R. Suggitt, PE * Richard G. Timmons, PE, PS